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COMPETITION

Competition Type

Specify

Competitor(s) My

Position vs.

Competition Place

in Sales Funnel

Timing for

Priorities. Mode

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Competition

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successful sales  
and service  
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because we deliver  
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the Blue Sheet in  
1978, it  
revolutionized the  
sales industry  
because it gave  
sellers a practical  
and consistent  
framework for  
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Before the Blue  
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purposes. Models  
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