

## Managed Services In A Month Build A Successful Modern Computer Consulting Business In 30days

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*Managed Services in a Month - 5-Week Course Starts Oct. 20th*

Managed Services in a Month: Build a Successful, Modern Computer Consulting Business in 30Days by Palachuk, Karl W at AbeBooks.co.uk - ISBN 10: 1942115474 - ISBN 13: 9781942115472 - Great Little Book Publishing Co., Inc. - 2018 - Softcover

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"Managed Services in a Month is a easy read, giving practical guidance on how to convert an existing break-fix business into a managed services one. Karl walks you through a series of exercises to build, package, sell, and convert customers. His down-to-earth style of writing is like having a consultant working personally with you. This is a great first step to getting into Managed Services" - Dave Sobel, EvolveTech

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"The third edition of Managed Services in A Month is the definitive guide to MSP practices, pricing, and delivery. " - Joshua Liberman , President Net Sciences, Inc. "If you want to offer service agreements to your IT customers, or are not sure of the value of selling service agreements, buy and read this book.

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YOU can get into Managed Services -- in a month. All you need is a little guidance and how-to instruction. As Karl says, lots of people have done this and you can, too.

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Managed services is the practice of outsourcing the responsibility for maintaining, and anticipating need for, a range of processes and functions in order to improve operations and cut expenses. It is an alternative to the break/fix or on-demand outsourcing model where the service provider performs on-demand services and bills the customer only for the work done.

*Managed services - Wikipedia*

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